



Ohio Association of
Professional Specialty
Lines Offices

2023 MEMBERSHIP DIRECTORY



J.B. Civile, Senior VP | Branch Leader
AmWINS Brokerage of the Midwest, LLC
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AmWINS is a global specialty insurance broker with expertise across a diversified mix of property, casualty, group benefits and specialty insurance products and services.



Tanya Andolsen, President
Argosy Risk Specialists
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(216) 408-7992

Wholesale insurance broker offering guidance on how to best transfer unique and complex environmental risks, assisting reputable brokers nationwide in the placement of state of the art, creative and relevant environmental insurance programs.



Kirsten Ritchie, Ohio Marketing Manager
Arlington/Roe
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(800) 878-9891 Ext. 8735

Arlington/Roe is a family-owned managing general agency and wholesale insurance broker. Lines of business range from motorcycles to complex environmental risks and everything in between.



Terry Quested, Insurance Professional
Associated Risk Managers
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ARM provides preferred access to specialty insurances for it's Membership of Independent Insurance Agencies. ARM assists agents to navigate Specialty insurances distributed by Specialty and E&S insurers and Wholesale Intermediaries.



Kerry Dillard, President
Bloss & Dillard
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(304) 429-6961 or (800) 624-3422

Managing General Agent with specialties in Excess coverage; umbrellas; general liability; long haul, intermediate and local trucking, including dumps, ambulance services and tow trucks. Specialty products include mobile homeowners, boats, dwellings, and personal umbrellas.



Oil and Gas Insurance Underwriters

Scott Shadoan, President
Business Risk Services of Ohio, Inc.
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(614) 791-0300

Underwriting Managing entity for the independent oil and gas producer/contractor in the United States.



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William Houghton II, VP, Market Relations
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Excess & Surplus Lines Insurance Company in core commercial, specialty lines underwriting and specialized programs.



Don Doyle, Sr. VP - Excess & Surplus Lines
The Cincinnati Specialty Underwriters
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(513) 870-2553

Offers local independent agents market access to excess and surplus lines products through a wide range of E&S exposures and tough-to-place products. Its six major lines of commercial business are: general liability; excess liability; property; professional/errors and omissions liability; cyber liability; and inland marine.



David Cox, Vice President
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Managing General Agent with distinct admitted and non-admitted markets.



Michael Schleich, Regional Sales Executive
Distinguished Programs
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National Program Administrator. Real Estate, Community Associations, Hotels, Restaurants.



Thomas Becker, Director Business Develop
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Managing General Agency underwriting 15 different property, casualty and financial lines programs.



Zach Balk, Senior Underwriting Specialist
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Property/Casualty and Life/Health Reinsurer. Casualty Facultative.



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Kyle Enderle, Producer Relations
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Provides industry leading non-admitted property and casualty products via wholesale brokers on an excess and surplus basis.



Joe Mossbrook, Program Director
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Best-in-class commercial real estate (CRE) insurance program specializing in package and mono-line property insurance solutions for apartments and condominiums on a non-admitted basis. When top agents need creative solutions to meet the needs of habitational risks in the small and middle-market space



John Jennewine, Sales Executive
Imperial Premium Finance Services
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(513) 405-1384

An industry leader in commercial premium financing.



Chrissy Jacobs Scarcella, Director of
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Jacobs & Associates
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Ohio General Agent and Excess & Surplus Broker. Contractors, restaurants, bars & taverns, apartments and vacant buildings.



Bryan Sanders, President
Markel Specialty
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Underwrites innovative property and casualty solutions for both standard and hard-to-place risks. Product focus is on commercial programs and personal lines offering admitted and excess and surplus lines solutions.



Michael Moncada, Director of Placements
& Strategic Partnerships
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Program manager and specialized insurance broker that provides customized product solutions for a broad range of commercial customers. Provides both admitted and non-admitted products in all 50 states. Core commercial capabilities include: Umbrella & Excess Pen Markets; Primary Liability Pen Markets; and Specialized Insurance Brokerage.



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Ron Lucki, Vice President of Business
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Leading specialty insurance carriers for banks, credit unions, finance companies, and non-profit 501 (c)(3) organizations.



Jeff Smith, CEO
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Trade association representing Ohio's independent insurance agents in Advocacy, Professional Development, Valuation and Perpetuation Consulting.



Kenneth Kukral, VP of Special Risks
International Excess a Division of One80
Intermediaries
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Specialty Wholesaler and Program Manager. Programs in: Casualty, Property, Inland Marine, Marine, High Net Worth Clients, Transportation, Workers Compensation, Financial Lines. Operate on a national basis and in Canada. Builders Risk, Large Yachts, Management Liability, Last Mile Delivery Insurance, Investors Package Program, Freight Brokers Package, Specialty Construction, Parking Garages, CAT Exposed Property, Habitational, Contractor Equipment.



Cory Wade, Assistant Vice President
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E&S broker that partners with Tokio Marine Specialty Insurance Company (TMSIC) to offer excess and surplus coverage in all 50 states. Primary casualty & property coverage, excess casualty coverage, environmental liability coverage, as well as small business solutions.



Steve Moughamian, Area Senior Vice
President - Brokerage Manager
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Managing General Agent. Cyber Liability, Contractors, Healthcare, Environmental, Energy, Property/Inland Marine, Professional Liability, Manufacturing and Railroad Liability.



Patricia Curnutte, President & CEO
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Offers both commercial and personal lines products (admitted and non-admitted) in almost every state. Animal Liability, Collector Cars, Secondary and/or Coastal Homes, Builders Risk, D&O, Liquor Liability, Special Events, Pollution, Private Flood or almost anything in between.



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Specialty Broker in all lines with products such as General Liability, Liquor Liability, E&O, D&O, Cyber, Personal Lines and Environmental Liability to compliment the evolving needs of the Independent Agent.



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Wikifri is a consulting firm focused on improving clients' businesses by bringing together deep insurance industry experience, the flexibility to build partnership-based engagement teams and technology expertise.